

## HISTORY

Ismail Bin Ali's history is linked to the progress and development of Qatar. IBA can be traced back to 1939 when Ismail Bin Ali was first established in Al Wakra, Qatar by the founder of the group Mr. Ismail Bin Ali Al Emadi. He started the company with the vision to develop commercial projects along with real estate development. As the group expanded it was necessary to move to Doha City.

We are proud of our founder who was among the first pioneers in real estate investment and helped to lay a strong foundation for our continued success and development. Ismail Bin Ali Groups' aspiration has no limits and has ventured into many different markets expanding with every new opportunity. With the unabated economic and social development in Qatar we enhanced the IBA Group by establishing companies related to Real Estate Development activities in the fields of contracting, carpentry, real estate, stainless steel, and aluminum products. Our goal is to sustain these branches of IBA and continue to take advantage of new opportunities.

*"Building the future. Restoring the past."*

## ABOUT US

Ismail Bin Ali Trading and Contracting Company is one of the leading contractors in the State of Qatar, managed by highly experienced management and a savvy technical team. IBA Contracting is a member of Ismail Bin Ali Group and was established in 1974. We have successfully executed a large number of projects in the public and private sectors. During these four decades, the company has completed projects ranging from residential and commercial towers, hospitals, residential compounds, residential buildings, hotels, shops, schools and much more. The company is specialized in turnkey projects carried out for well-known developers & clients. Our top clients over the past 40 years include names such as Regency Group, Al Emadi Enterprises, and Al Fardan Group to name a few. The company has constructed more than 400,000 m2 of residential space and more than 350,000m2 of office space. Our history assures you of the quality, experience and attentiveness to detail that real estate development requires. We always seek the best interest of our clients.

## VISION & RESOURCES

### OUR COMMITMENT

As construction leaders, IBA Trading & Contracting employees demonstrate a commitment to safety, quality, and sustainability. This commitment positively differentiates IBA from its competitors.

### OUR GOALS

To keep pace with the steady economic growth and infrastructure in Qatar, our commitment towards our main goal has always been “**quality and performance**” in terms of our finished products and services by ensuring client satisfaction at all times.

### CORPORATE VISION

Our Vision is to improve, maintain, and move forward our leading position as an expanding Group of Companies whose reputation is built on the ability to completely satisfy clients’ needs by providing high quality services. As specialists in their respective fields, our team of professionals are dedicated to a standard of excellence in quality and performance, through continuous development along with the economic growth of the nation, which will set standards in our industry and beyond.

### Our Resources:

+50 Staff  
+500 Skilled and Unskilled Labor  
Equipment

### Our Market Sector

#### RETAIL

- department stores
- shopping centers

#### DESIGN / BUILD

- corporate parks
- office buildings

#### HOSPITALITY / HOTELS

- suite
- residential
- hotel/retail centers

#### INDUSTRIAL / OFFICE

- single/multi-story offices
- warehousing/distribution
- manufacture

#### SPECIAL USE

- parking facilities

#### INSTITUTIONAL

- schools
- planned communities

#### HEALTHCARE

- hospitals
- health/wellness centers

#### RESIDENTIAL / SENIOR LIVING

- multi-story condominiums
- assisted living

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COMPANY PROFILE

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ISMAIL BIN ALI TRDG. & CONT.CO.

## CEO Message

When you hire IBA trading & Contracting, you acquire a company of owner-employees focused on delivering each project to the highest level of quality. Our aim is to perform efficiently and our concern is the same as that of the client, the finished product.

Our history and experience speaks for itself, 40 years in the market and the highest-level clients can attest to our performance. We measure our excellence by our accomplishments, listen to our clients' needs and take the necessary and appropriate actions to meet their requirements.

In the past, the following 3 themes have been the keys to our success:

- We "out listen" our competitors by truly understanding our customer's needs.
- Our QUALITY workmanship, TIMELY completion, and SAFETY records are always primary.
- The support and trust of our dedicated and loyal staff are the elements that combine to make Ismail Bin Ali Trading & Contracting a winning team.

As CEO, it is my personal belief that these standards have contributed to our growth and success. We hope to work with you in the future, and I personally guarantee it will be a pleasurable experience.

Sincerely,  
**Hamad Mohammed Al Emadi**  
Chief Executive Officer

*"Our reputation for excellence was built by providing high-quality, cost-effective contracting services to the public and private sectors. For generations, the foundation of our success has been striving for complete customer satisfaction in every aspect of our work."*

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ISMAIL BIN ALI TRDG. & CONT.CO.

## Chairman of Board Message

We are approaching our seventh decade in the construction industry. We are fortunate that over these years we have remained committed and dedicated to our company's motto of "Building the future. Restoring the past". It is our company's creed that reminds us of how we fulfill these principles each day. Together we strive to efficiently provide our clients with a high-quality product while maintaining a safe jobsite. The client is king, and his satisfaction is always the end goal we have in sight. Working to achieve our objective in a timely manner while respecting our client's objectives has provided us with a great reputation in the market.

Kind regards,  
**Mohamed Esmael Al Emadi**  
Chairman

*"Over the past 40 years, IBA Trading & Contracting has built a reputation as one of the most reliable, quality-conscious, and responsible contractors in Qatar."*



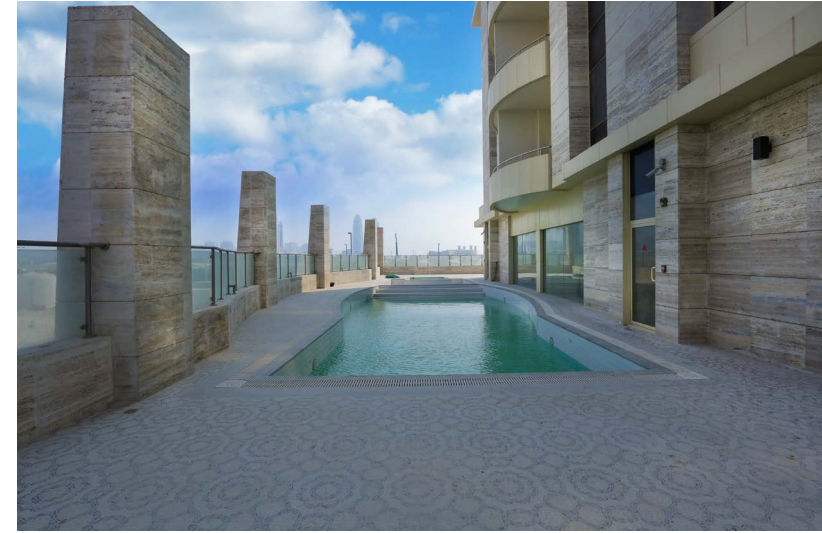
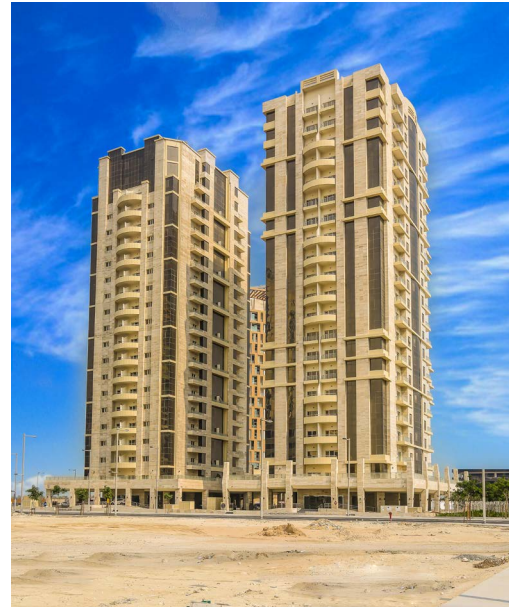
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## LUSAIL TWIN TOWERS



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## Lusail Twin Towers: RES17 & RES19

**Owner:** Abdullah Al-Emadi & IBA Real Estate

**Location:** Lusail City Marina District

**Type:** Residential Tower

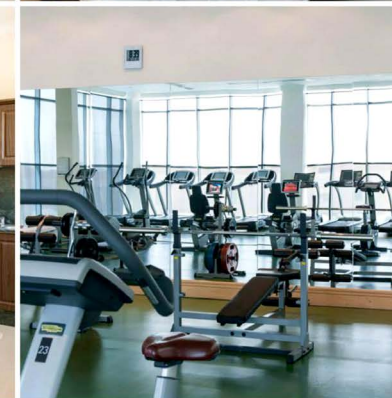
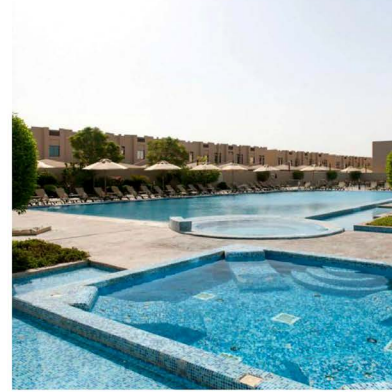
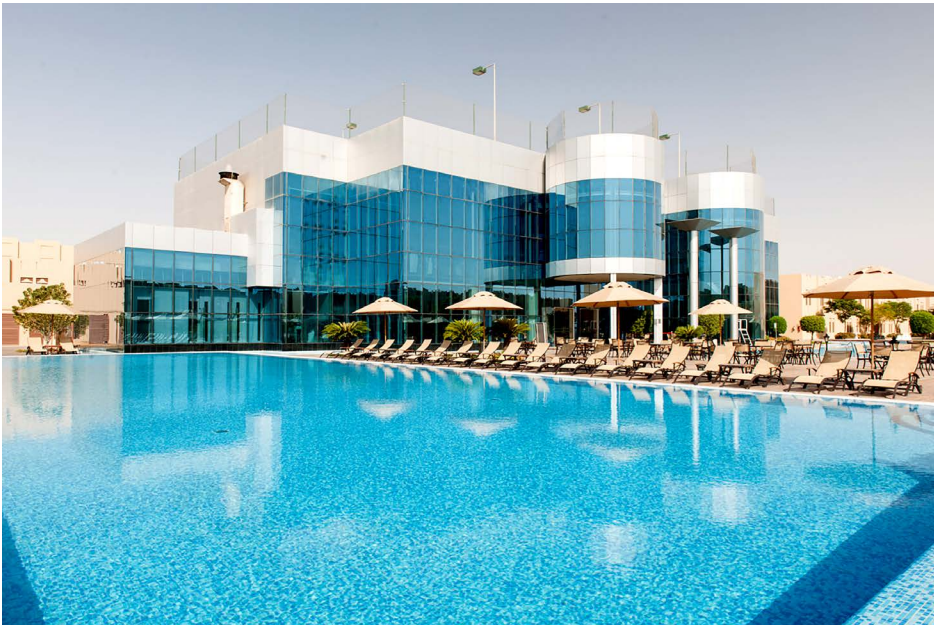
**Built-Up Area:** 60,000 m2

### Description:

Lusail Twin Towers RES17 & RES19 are the premier residential towers in Lusail City. They are the first residential project to be completed and the first to be occupied in Lusail's exclusive Marina district. The modern towers design house 158 apartments in each building that sits overlooking the Marina which views the Pearl Qatar and City of Doha. It the most desirable place to live in Lusail.



## AIN KHALID GATE



## Ain Khalid Gate

**Owner:** Regency Group

**Location:** Ain Khalid

**Type:** Residential Apartments and Villas

**Built-Up Area:** 147,000 m2

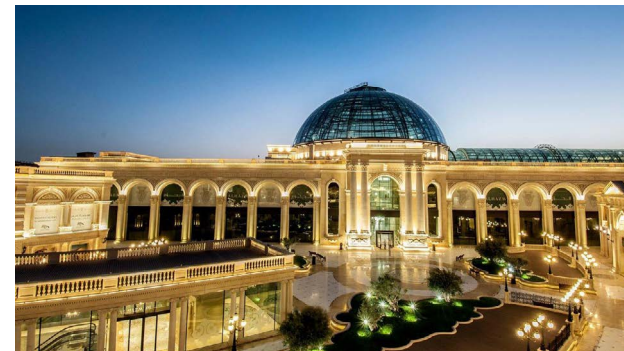
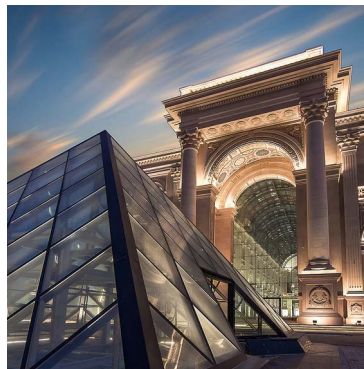
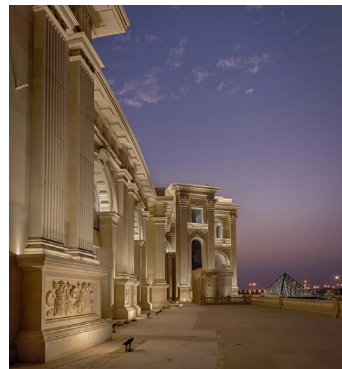
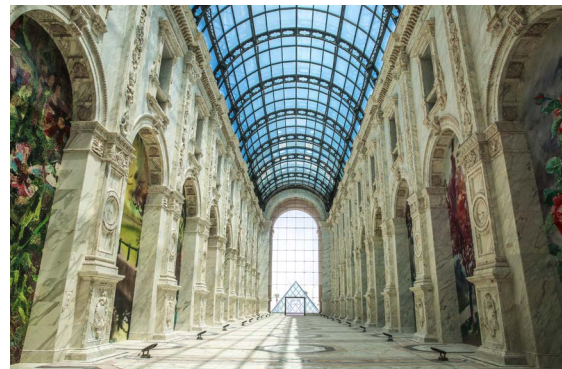
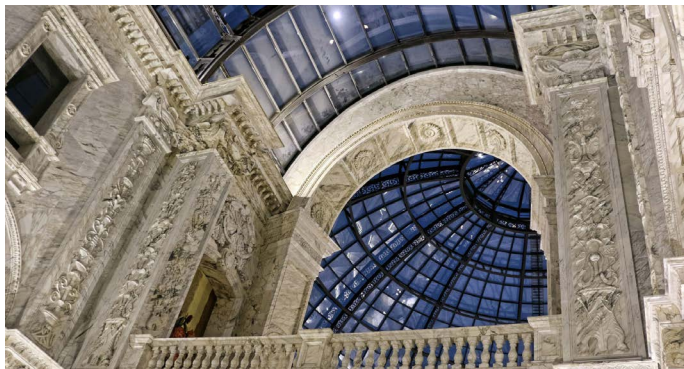
### Description:

Ain Khalid Gate is an exclusive gated community in Doha. Traditional Qatari architecture reflects on the 193 villas and 685 apartments within the premises.

This is the ideal location to raise a family: Both young and old will appreciate living in 147,000 square meters of beautifully landscaped environment. Aside from leisurely strolls in the community, tenants can also enjoy other premium facilities such as the gym, racquet court, swimming pools, and club houses.



## ALHAZM MALL



## AlHazzm Mall

**Owner:** Al-Emadi Enterprises

**Location:** Markiya

**Type:** Commercial

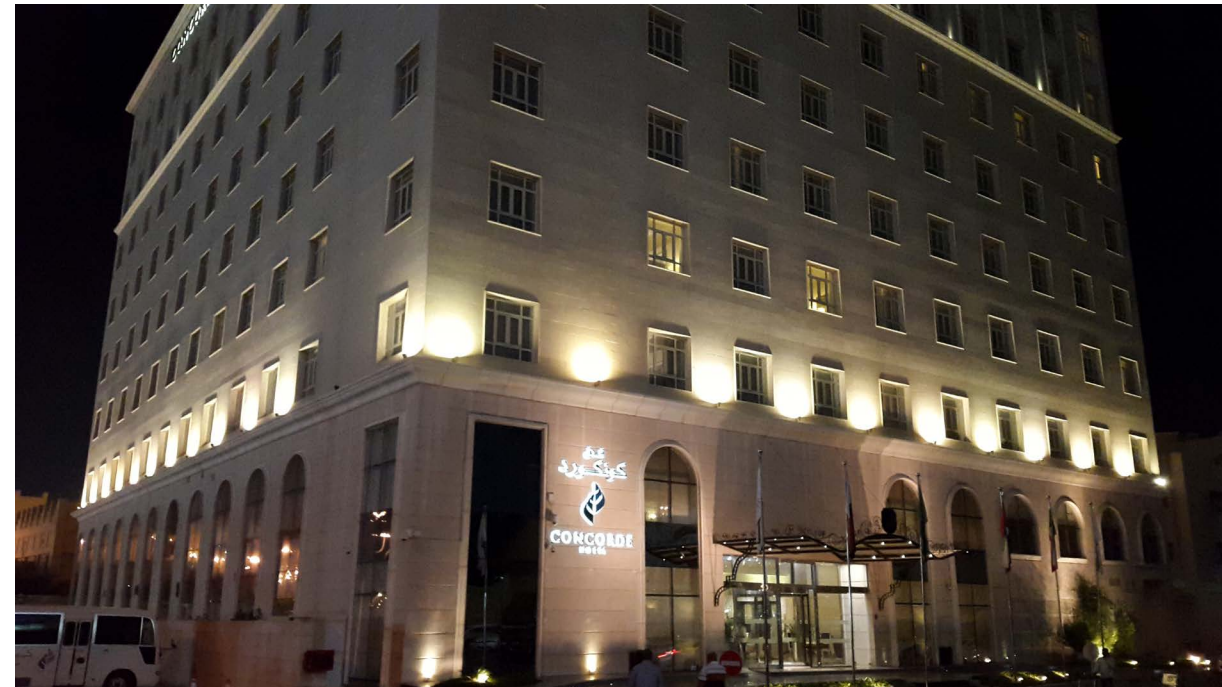
**Built-Up Area:** 140,000 m<sup>2</sup>

**Description:**

AlHazzm Mall was designed for connoisseurs, those who appreciate the finer things in life. Alhazzm provides the ideal blend of high-end construction, trendy restaurants and cafés, and memorable events. A spectacular construction and can be considered the best mall in Doha. Alhazzm is an environment of classical European style in the heart of modern Arabia.



## CONCORDE HOTEL



## Concorde Hotel

**Owner:** IBA Group

**Location:** Umm Ghuwailina

**Type:** Hospitality

**Built-Up Area:** 20,000 m2

**Description:**

Concorde Hotel Doha is a Five Stars hotel that offers a unique line of products and services. From the carefully appointed bedrooms, contemporary restaurants geared to offering superior experience, superbly appointed conference halls, to a state-of-the-art gymnasium attached with massage room to indulge in, matched with our unwavering commitment and attitude of everyone who works for us. Concorde Hotel Doha stands elegantly in the heart of the city. A heaven of hospitality in the gulf and the preferred venue for prestigious international conferences in Doha, Concorde Hotel Doha is committed to deliver superior experience every time you visit us.



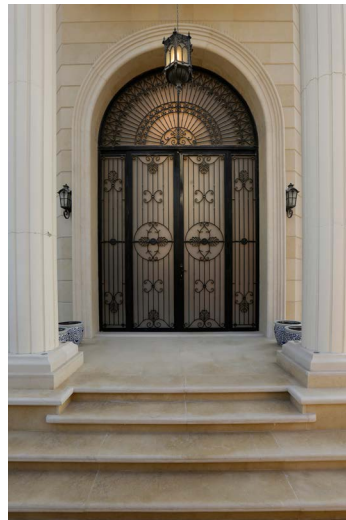
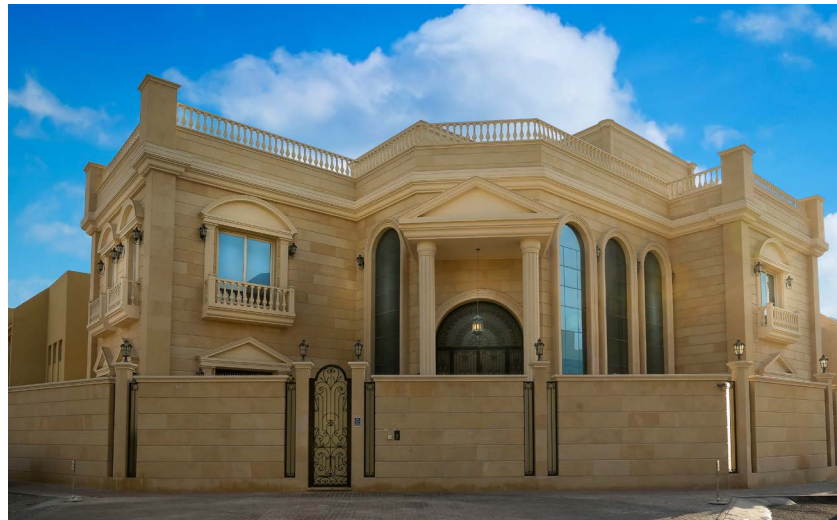
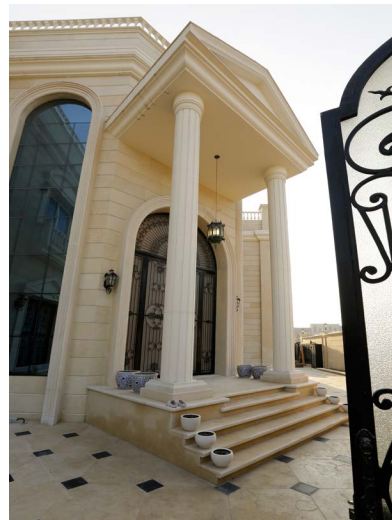
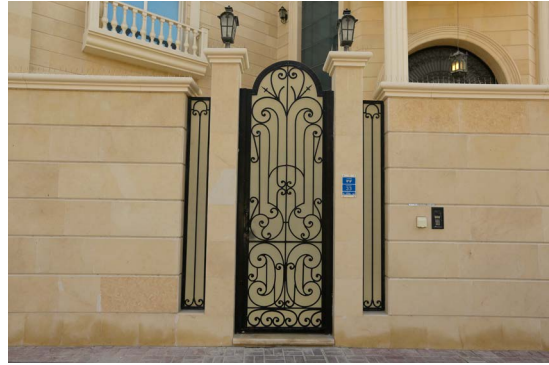
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## AL EMADI VILLA



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## Al Emadi Villa

**Owner:** Al Emadi**Location:** Al Hilal**Type:** Residential Villa**Built-Up Area:** 2,000 m2**Description:**

The Al Emadi palace which is situated in Al Hilal district in Doha is a grand residence. Imported stone, marble and other finishes decorate the entirety of the house. Every detail and finish is immaculately placed, considered and finished with the best craftsmanship proving IBA's high level of performance. It is a delight for the owner and any guest who visits the Palace.



## AL EMADI FINANCIAL SQUARE



## Al Emadi Financial Square

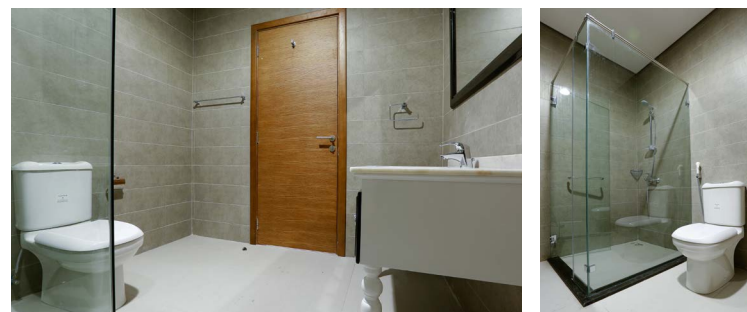
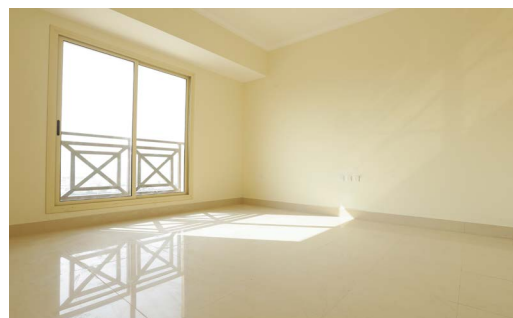
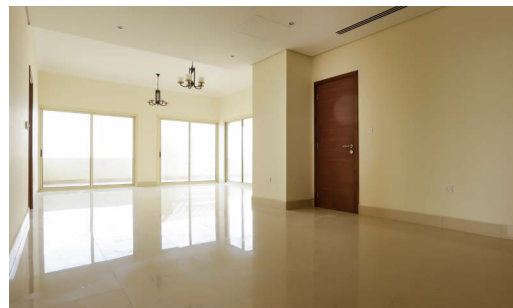
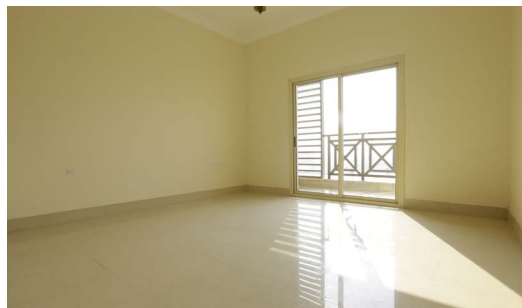
**Owner:** Al Emadi Enterprises  
**Location:** Nuaija - C Ring Rd  
**Type:** Commercial  
**Built-Up Area:** 60,000 m2

### Description:

The Al Emadi Financial Square is cornerstone of Nuaija business district in Doha. The exterior stone finishing of the highest quality and the interiors are finished with the same level of care. This commercial project now hosts companies that range from Qatar Airways to various restaurants.



## FOX HILLS D5, D6, D37



## Fox Hills D5, D6, D37

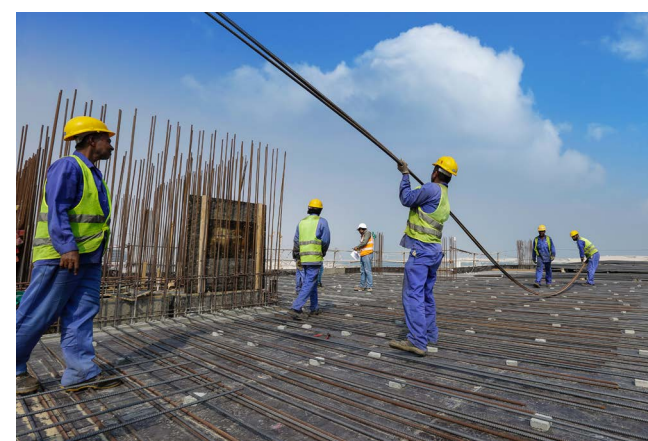
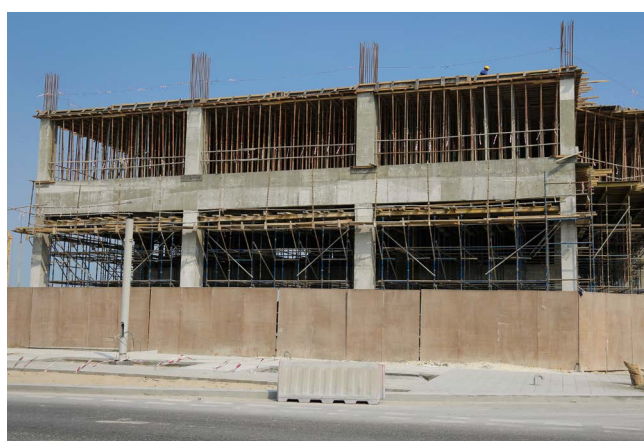
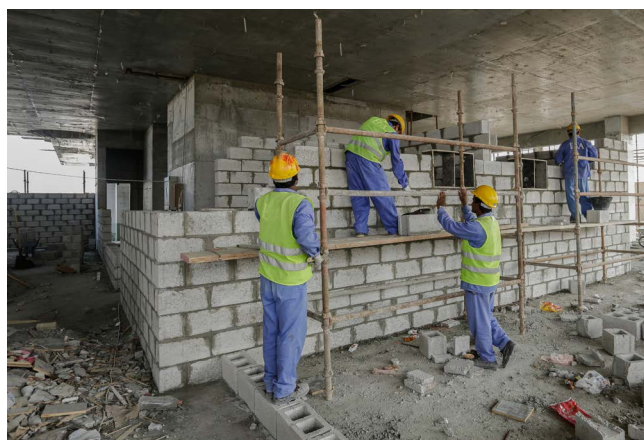
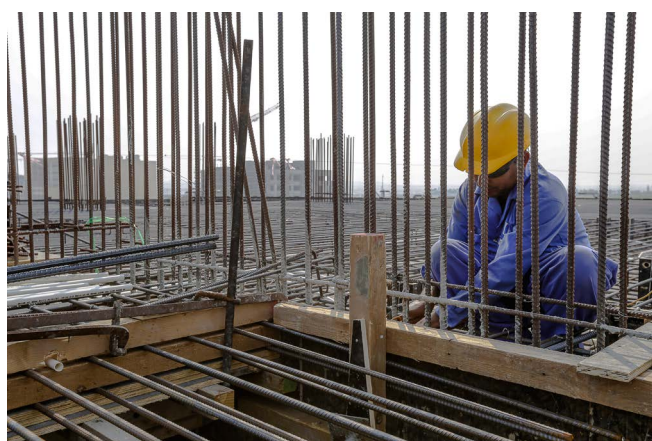
**Owner:** IBA Real Estate  
**Location:** Fox Hills, Lusail City  
**Type:** Residential Buildings  
**Built-Up Area:** 22,000 m2

### Description:

Fox Hills D5, D6, and D37 are residential buildings in Lusail's Fox Hills South District. They will be some of the first residential projects to be completed and occupied in Fox Hills. The modern buildings design house 64 apartments that have large 3 bedroom layouts. The quality of the finishing and the sizeable layout make these buildings a desirable location for any family.



## FOX HILLS MU-E10



### Fox Hills MU-E10

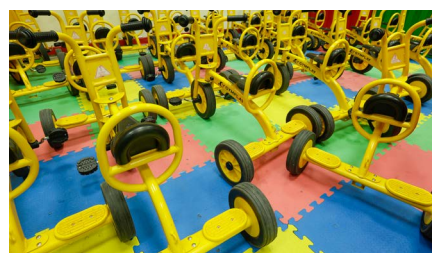
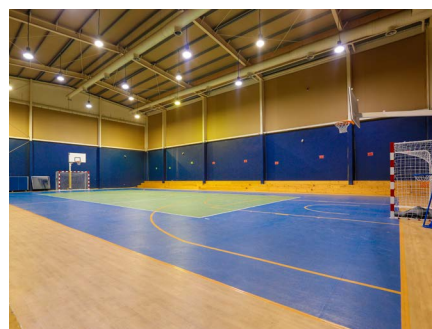
**Owner:** IBA Real Estate  
**Location:** Fox Hills, Lusail City  
**Type:** Commercial Building  
**Built-Up Area:** 12,000 m2

#### Description:

Fox Hills MU-E10 is a commercial project that is still under construction. The building is 6 stories and meant to be the first commercial projects in Fox Hills. With more and more residential projects opening in the area, a great quality commercial project is very much needed for the future businesses that are opening up.



## AL ARQAM ACADEMY



## Al Arqam Academy

**Owner:** IBA Group  
**Location:** Abu Hamour  
**Type:** School Building  
**Built-Up Area:** 25,000m<sup>2</sup>

## Description:

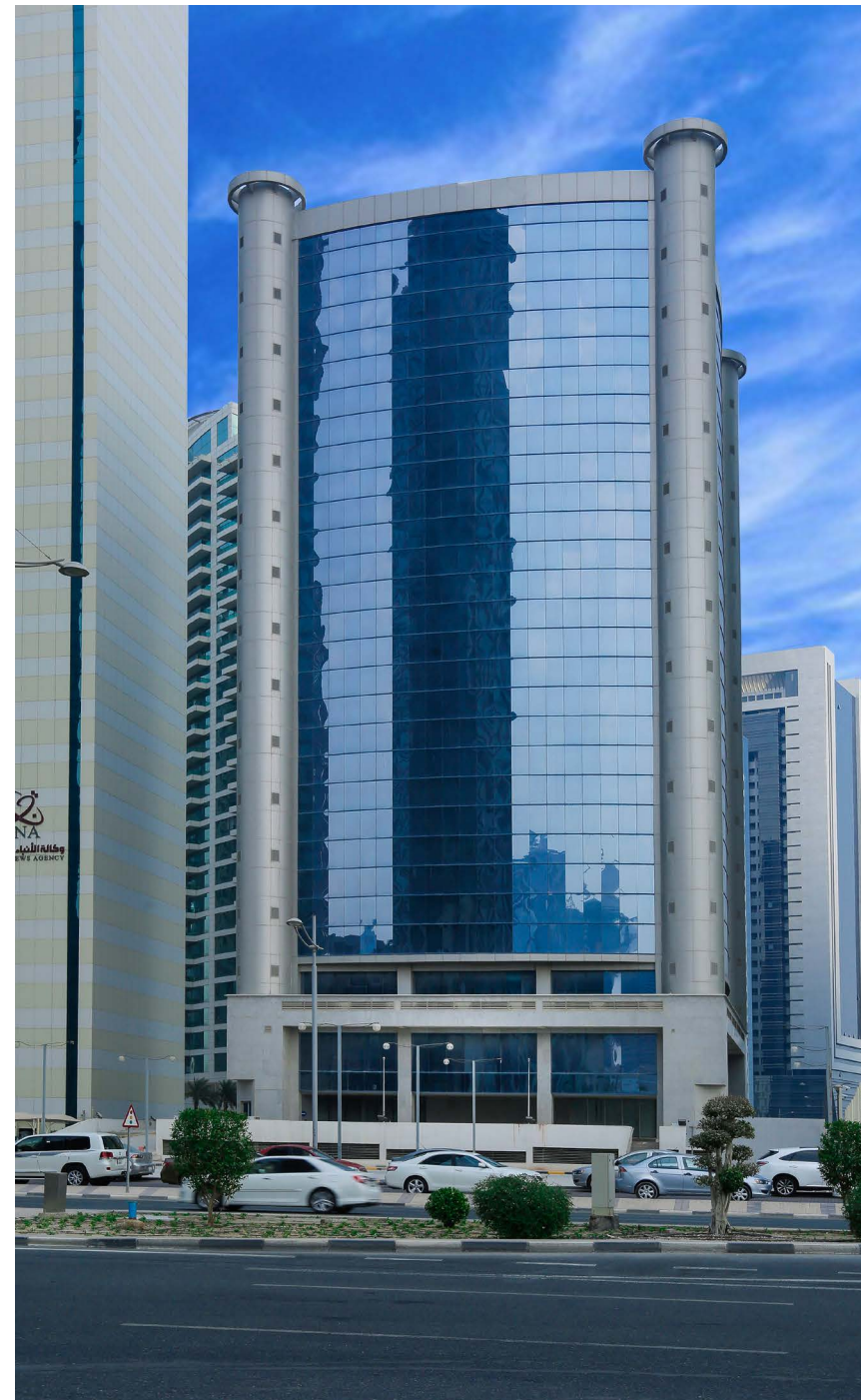
Al Arqam Academy is situated on the main road in Abu Hamour. The all-girls school has become a sought-out school for many parents. The school houses all grades from kindergarten all the way to high school. The school amenities include a swimming pool, gymnasium, outdoor play area along with so much more.



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## AL DANA TOWER



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## Al Dana Tower

**Owner:** IBA Real Estate  
**Location:** Al Dafna  
**Type:** Commercial Building  
**Built-Up Area:** 20,000 m2

### Description:

The 16 story tower in Al Dafna was one of the first towers to be built in West Bay in the Year 2000. IBA takes pride in being one of the first to build towers in the area and this accomplishment propelled us into other endeavors.



## AL EMADI HOSPITAL



## Al Emadi Hospital

**Owner:** Al Emadi Hospital  
**Location:** Nuaija - D Ring Rd  
**Type:** Hospital Building  
**Built-Up Area:** 10,000 m2

## Description:

Al Emadi Hospital is located in Nuaija area. It is a convenient location for anyone looking for a high-quality level of care. The interior finishes and the detail needed to finalize a hospital prove IBA's capability to meet a high level of specification in design and construction. This hospital was one of the first private hospitals in the area and was completed in 2004.





## ISMAIL BIN ALI GROUP



## Ismail Bin Ali Group

**Owner:** IBA Real Estate  
**Location:** Nuaija  
**Type:** Commercial Building  
**Built-Up Area:** 8,000 m2

### Description:

Ismail Bin Ali Group building is a testament to hard work, dedication, and a pursuit of quality from its inception. The IBA building is visible from the main road, and provides some of the highest quality commercial offices in Al Hilal.



OTHER  
PROJECTS

Bin Mahmoud Mosque



66 Apartments Building



Dana Garden Club House Area



Al Majid Group



Gulf Warehouse Company Head Office



Al-Majaz Building



Al-Hemaya Security Building



Al Majid Group



54 Apartments Residential Building



Al- Seef Building



Al-Obaidan Building



Regency Building



Katara Hospital Building



77 Villa Compound



Emirates Building



Dana Garden Inside Villa view



Najma Residential Building



Graffa Garden Inside Villa



Najma Residential Building 2



Garrafa Garden Swimming Pool Area



Garrafa Garden Inside Landscape



Al-Ahli Bank



## Our Services:

### Design

IBA is able to help you formulate your creative ideas onto paper. Our high-level architects bring your ideas to life by designing with you in mind every step of the way.

### Build

Our massive construction team is not only capable but experienced in all aspects of construction. Our repertoire includes residential villas all the way to high rise towers. We can complete any construction project you have and we promise to produce it with the highest level of quality and in a timely fashion.

### Handover

Our IBA Trading & Contracting team along with our sister companies can deal with all aspects of construction. Our sister companies are certified by all the different government entities. Commissioning of the buildings is a vital aspect of handing over a perfect building to a client, and we are certified to give you the best final product.

## Team Work and Strategy

### Strategy

We are aware of the multitude of choices you have, when selecting a construction partner. That is why our goal is not to be the biggest corporation, but to be the best in our field. We offer personal service tailored to your project needs and make each of our team associates available to our clients around the clock. Our project teams are managed with efficiency and foresight. Through focus, experience and structure, we effectively mitigate problems before they arise.

Our goal reaches beyond just completing your project. We expect our work to reflect craftsmanship of the highest quality. Craftsmanship that sets your project above just another building. This means working to the highest ethical standards and being measured by the enduring quality of our projects.

### Teamwork

IBA trading & contracting co. has a wealth of talented, professionally qualified, enthusiastic personnel who are dedicated to delivering a solution that best fits your needs and are on hand to answer any queries you may have. We strive to develop innovative methods to construct projects more efficiently and take challenging problems and turn them into opportunities for creative solutions.

Our greatest competitive advantage is the expertise and passion of our people. We are motivated to achieve the elements needed to provide project success and build structures and roadways that will leave a lasting impression for our clients, our society and our communities.



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إسماعيل بن علي العقارية  
ISMAIL BIN ALI REAL ESTATE

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منجرة إسماعيل بن علي  
ISMAIL BIN ALI JOINERY

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ISMAIL BIN ALI ALUMINIUMAL HAZM  
STAINLESS STEEL